Carrier Product Training Reference

Below is a list of Insurance Carriers that require product specific training prior to soliciting business for states that have adopted the NAIC Suitability Model.

* Allianz
  + https://www.allianzlife.com
    - Agent will need an agent code in order to properly access to this training
* AmericanEquity
  + ActiveAgents: http://American-equity.com/
  + NonActiveAgents: https://agent.american-equity.com/StateProductTraining.asp
* American National
  + https://apps.anicoweb.com/training
    - For American National products: ANICOSUITABILITY
    - American National Insurance Company products ‐ California Supplement: CAANICOSUITSUPP
    - For American National New York products: NYANICOSUITABILITY
* AmericanGeneral
  + <http://estation.americangeneral.com>
    - Must be contracted first (coded) in order to properly complete the training
* Americo
  + https://naic.pinpointglobal.com/Americo/apps/default.aspx
* Assurity
* https://assurelink.assurity.com/Home/tabid/36/ctl/Login/Default.aspx?returnurl=%2fDefault.aspx
* Must be contracted first (coded) in order to complete the product training
* Aviva
* https://www.amerus.com/portal/server.pt
* Must be contracted first in order to properly complete the product training
* Equitrust
* http://agents.equitrust.com/
* Must have an active agent code to complete the product training
* Fidelity&Guarantee
* https://training.fglife.com/
* Genworth
* www.genworth.com/annuityproducertraining
* GreatAmerican
* https://naic.pinpointglobal.com/GAFRISuitability/Apps/Default.aspx
* INGUSA/ReliaStar
* Product Training for Fixed & Indexed Annuities (Slideshow/Video)
* [www.brainshark.com/inges/pstoAlternateMethod:https://www.kfeducation.com/login/check‐company?companyId=INGAnnuities&newUserActionType=createAccount&submit\_createNew=Submit](http://www.brainshark.com/inges/pstoAlternateMethod:https://www.kfeducation.com/login/check‐company?companyId=INGAnnuities&newUserActionType=createAccount&submit_createNew=Submit)
  + Portalcode:INGAnnuities‐IntegrityLife/NationalIntegrityowww.kfeducation.com/portal
  + Portalcode:WSFG
* Lincoln
* http://naic.pinpointglobal.com/LincolnFinancial/Apps/default.aspx
* Life of the Southwest
* https://secure.reged.com/TrainingPlatform/
* Agent will need the code “NLGANN” to gain access to this carrier's product specific training
* MinnesotaLife
* https://advisors.securianretirementcenter.com
* Must have an active agent code to complete the product training
* National Western Life
* www.nationalwesternlife.com
* Must be contracted first (with active code) in order to properly complete the product training
* NorthAmerican
* http://nacolah.agentcertification.com
* This carrier requires that product training be completed in all states.
* CA Business includes both the “Online Certification” course and the “CA Annual Training” course
* Training can now be contracted prior to contracting as agent code is no longer required.